STATE OF NEW YORK

STATE TAX COMMISSION

In the Matter of the Petition of

Hygrade Furniture Transport, Inc.

AFFIDAVIT OF MAILING

for Redetermination of a Deficiency or Revision: of a Determination or Refund of Corporation Tax under Article(s) 9 of the Tax Law for the Years: 1979-1981.

State of New York:

ss.:

County of Albany:

David Parchuck/Janet M. Snay, being duly sworn, deposes and says that he/she is an employee of the State Tax Commission, that he/she is over 18 years of age, and that on the 15th day of April, 1986, he/she served the within notice of Decision by certified mail upon Hygrade Furniture Transport, Inc. the petitioner in the within proceeding, by enclosing a true copy thereof in a securely sealed postpaid wrapper addressed as follows:

Hygrade Furniture Transport, Inc. 225 Varick Street
New York, New York 10014

and by depositing same enclosed in a postpaid properly addressed wrapper in a post office under the exclusive care and custody of the United States Postal Service within the State of New York.

That deponent further says that the said addressee is the petitioner herein and that the address set forth on said wrapper is the last known address of the petitioner.

David Janhunh

Sworn to before me this 15th day of April, 1986.

Authorized to administer oaths pursuant to Tax Law section 174 STATE OF NEW YORK

STATE TAX COMMISSION

In the Matter of the Petition of

Hygrade Furniture Transport, Inc.

AFFIDAVIT OF MAILING

for Redetermination of a Deficiency or Revision: of a Determination or Refund of Corporation Tax under Article(s) 9 of the Tax Law for the Years: 1979-1981.

State of New York:

ss.:

County of Albany :

David Parchuck/Janet M. Snay, being duly sworn, deposes and says that he/she is an employee of the State Tax Commission, that he/she is over 18 years of age, and that on the 15th day of April, 1986, he served the within notice of Decision by certified mail upon Jack Topal, the representative of the petitioner in the within proceeding, by enclosing a true copy thereof in a securely sealed postpaid wrapper addressed as follows:

Jack Topal Adler & Topal 32 Court Street Brooklyn, NY 11201

and by depositing same enclosed in a postpaid properly addressed wrapper in a post office under the exclusive care and custody of the United States Postal Service within the State of New York.

That deponent further says that the said addressee is the representative of the petitioner herein and that the address set forth on said wrapper is the last known address of the representative of the petitioner.

David Harchusk

Sworn to before me this 15th day of April, 1986.

Authorized to administer oaths pursuant to Tax Law section 174

STATE OF NEW YORK STATE TAX COMMISSION ALBANY, NEW YORK 12227

April 15, 1986

Hygrade Furniture Transport, Inc. 225 Varick Street
New York, New York 10014

Gentlemen:

Please take notice of the Decision of the State Tax Commission enclosed herewith.

You have now exhausted your right of review at the administrative level. Pursuant to section(s) 1090 of the Tax Law, a proceeding in court to review an adverse decision by the State Tax Commission may be instituted only under Article 78 of the Civil Practice Law and Rules, and must be commenced in the Supreme Court of the State of New York, Albany County, within 4 months from the date of this notice.

Inquiries concerning the computation of tax due or refund allowed in accordance with this decision may be addressed to:

NYS Dept. Taxation and Finance Law Bureau - Litigation Unit Building #9, State Campus Albany, New York 12227 Phone # (518) 457-2070

Very truly yours,

STATE TAX COMMISSION

cc: Taxing Bureau's Representative

Petitioner's Representative: Jack Topal Adler & Topal 32 Court Street Brooklyn, NY 11201

STATE TAX COMMISSION

In the Matter of the Petition

of

HYGRADE FURNITURE TRANSPORT, INC.

DECISION

for Redetermination of a Deficiency or for Refund of Corporation Franchise Tax under Article 9 of the Tax Law for the Years Ended December 31, 1979 through December 31, 1981 and the Years Beginning January 1, 1980 through January 1, 1982.

Petitioner, Hygrade Furniture Transport, Inc., 225 Varick Street, New York, New York 10014, filed a petition for redetermination of a deficiency or for refund of corporation franchise tax under Article 9 of the Tax Law for the years ended December 31, 1979 through December 31, 1981 and the years beginning January 1, 1980 through January 1, 1982 (File No. 51955).

A hearing was held before Daniel J. Ranalli, Hearing Officer, at the offices of the State Tax Commission, Two World Trade Center, New York, New York, on December 5, 1985 at 1:15 P.M., with all briefs to be submitted by January 20, 1986. Petitioner appeared by Adler & Topal, P.C. (Jack Topal, C.P.A.). The Audit Division appeared by John P. Dugan, Esq. (Lawrence A. Newman, Esq., of counsel).

ISSUES

- I. Whether petitioner's activities as a freight forwarder subject it to tax as a transportation corporation under sections 183 and 184 of the Tax Law.
- II. Whether petitioner may allocate the income it receives from its customers between itself and the independent truckers it hires to provide transportation services.

FINDINGS OF FACT

1. On November 10, 1983, the Audit Division issued six notices of deficiency pursuant to Article 9 of the Tax Law against petitioner, Hygrade Furniture Transport, Inc. Three notices were issued under section 183 of the Tax Law for the years ended December 31, 1979 through December 31, 1981 and three were issued under section 184 of the Tax Law for the years beginning January 1, 1980 through January 1, 1982 in amounts as follows:

Section 18	33
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Period Ended	<u>Tax</u>	Interest	Credit	Amount Due
12/31/79	\$1,668.33	\$ 797.70	\$ -0-	\$2,466.03
12/31/80	\$5,192.73	\$1,704.73	\$ 834.00	\$6,063.46
12/31/81	\$3,712.14	\$ 614.96	\$1,279.56	\$3,047.54

Section 184

Period Beginning	Tax	Interest	Amount Due
1/1/80	\$75.00	\$35.86	\$110.86
1/1/81	\$75.00	\$29.33	\$104.33
1/1/82	\$75.00	\$18.96	\$ 93.96

- 2. Petitioner filed corporation franchise tax reports as a general business corporation under Article 9-A of the Tax Law for the fiscal years ended August 31, 1980 and August 31, 1981. On its tax reports, petitioner reported its principal business activity as "Freight Forwarder Acting as Agent."
- 3. Petitioner contracts with furniture and department stores to provide transportation of furniture to the stores' customers. Petitioner then enters into contracts with independent truckers to obtain trucks and drivers to provide the transportation services to the stores. Petitioner does not own any trucks or employ its own drivers. The truckers pay all of their own expenses and are paid on a commission basis by petitioner. The stores pay petitioner

for the service and petitioner in turn pays the truckers. Generally, petitioner pays the truckers 70 percent of the fee it receives from the stores. For accounting purposes, the entire fee received is placed in petitioner's revenue account. Within five days, petitioner pays the truckers the commissions. The payments to the truckers are included as part of the cost of goods sold.

4. According to representative contracts with furniture stores submitted into evidence by petitioner, petitioner "is in the business of providing delivery services for retail furniture stores...". Petitioner agreed to "supply, at its sole cost and expense, sufficient vehicles and personnel necessary to meet the delivery obligations" of the stores. Petitioner also agreed to maintain cargo insurance and to pay for loss or damage to furniture "caused solely by [petitioner's] employees." One contract submitted by petitioner made no mention of the fact that petitioner hired independent truckers to provide trucks and drivers. A second contract provided by petitioner contained the following clauses:

"16. Conduct, hiring and payment of workers of HYGRADE:

All persons utilized in HYGRADE'S operations shall be hired by HYGRADE and shall be construed to be independent contractors of HYGRADE. HYGRADE shall promulgate its own rules for employees and conduct, standard of performance and dress which shall be consistent with [the store's] rules; in the event [the store] is not satisfied with the performance of any worker or contractor of HYGRADE, [the store] shall notify HYGRADE in writing as described above and HYGRADE shall discharge that worker or contractor.

- 16.1 HYGRADE shall determine for its employees, all such employees' salaries, wages, commissions, fringe benefits, workmen's compensation insurance, social security and unemployment taxes, and shall make all payments therefor and such other payments as are, or may be, required by law."
- 5. Petitioner argues that it does not provide a transportation service but that it is a broker arranging for such services between furniture stores which need the service and independent truckers available to provide the

service. Alternatively, petitioner argues that, if it is a transportation company, only 30 percent of its receipts should be included in its gross earnings since the remaining 70 percent is paid to the truckers.

CONCLUSIONS OF LAW

- A. That transportation and transmission companies are subject to an annual franchise tax for the privilege of exercising a corporate franchise or holding property in the state, based upon capital stock in the state during the preceding year, Tax Law §183, and to an additional annual franchise tax based upon gross earnings in the state during such year. Tax Law §184.
- B. That the basic and additional franchise taxes imposed on transportation and transmission companies apply to every domestic corporation which is formed for or principally engaged in the conduct of:
 - "aviation, railroad, canal, steamboat, ferry (except a ferry company operating between any of the boroughs of the city of New York under a lease granted by the city), express, navigation, pipe line, transfer, baggage express, omnibus, trucking, taxicab, telegraph, telephone, palace car or sleeping car business...and every other domestic corporation...principally engaged in the conduct of a transportation or transmission business...". Tax Law §§183 & 184.
- C. That a carrier "is one who undertakes to transport persons or property from place to place." 17 N.Y. Jur.2d <u>Carriers</u> §1. "A common carrier is one who, engaged in a business necessarily involving a public interest, agrees for a specified compensation to transport persons or property from one place to another, offering his services to the public generally." <u>Id</u>. §2. Where a forwarder selects the means and agency of transportation and routing, the fact that such forwarder does not own the means of transportation does not necessarily release him from liability as a common carrier. <u>Wald-Green Food Corp. v. Acme Fast Freight</u>, Inc., 200 Misc. 679, 683. "Where persons calling themselves forwarders are so conducting their business as to lead the public to believe

that they are carriers and are employed as carriers to ship goods without any knowledge of their true character, the liability of the carrier will attach to them." Slutzkin v. Gerhard & Hey, Inc., 199 A.D. 5, 14.

- D. That inasmuch as petitioner's entire business activities consist of the provision of transportation and petitioner holds itself out to the public as a provider of such services, it is subject to tax under sections 183 and 184 of the Tax Law. Petitioner does not merely act as a conduit through which furniture stores may enter into contracts with independent truckers. Petitioner enters into the contracts and agrees that it will provide the service and accept responsibility for any damages it may cause. Petitioner then employs the truckers to perform the work. The truckers are employed by petitioner, not the furniture stores and, therefore, it is petitioner who is providing the transportation service.
- E. That, with respect to the fees received by petitioner from the stores, such amounts constitute its gross earnings for purposes of section 184 of the Tax Law. The commissions paid by petitioner to the truckers are expenses of doing business and as such not excludible from gross earnings.
- F. That the petition of Hygrade Furniture Transport, Inc. is denied and the notices of deficiency issued November 10, 1983 are sustained.

DATED: Albany, New York

STATE TAX COMMISSION

APR 15 1986

COMMISSIONER

COMMISSIONER